ABOUT US

Since 1964, we have collaborated with our customers and business partners to push boundaries in order to provide innovative, superior technology solutions.

We have only one primary objective: "to ensure our clients goals are achieved with the highest level of professionalism and world class service". We constantly think about how we can enhance your journey from beginning to end with the intent of taking both our performances and capabilities to the next level.

Our worldwide locations have experts with over 900+ years of experience in maritime related technology. We have successfully been able to draw upon the accumulated knowledge of industry experts and our customers to provide the most updated, cutting edge technology that exists within our sector. We do this jointly with our customers and leading industry advisors within the maritime sector to ensure that changes in the industry are easily managed.

Our corporate culture is driven by a simple set of corporate values: commitment, passion, respect and results. These values form the basis of our operation. We work hard to create an environment where our results not only have a positive impact on our goals, as well as our customer's goals, but also where we can push boundaries and redefine the future.
OUR VISION

We provide maritime technology and solutions to effectively transform your data into real-world intelligence thereby unlocking operational and cash performance in a safe and secure manner.

Our Values

Commitment
We are committed to providing impactful, meaningful and innovative results to our customers.

Passion
We are passionate to solve challenges that drive success for our customers, our employees and our shareholders.

Respect
We respect individuals and our customers in the maritime community by listening, understanding and delivering reliable solutions.

Empowerment
We empower our employees and our customers to find creative ways to solve challenges — every idea counts and every role has a voice.
Our operating model consists of three key pillars, namely, strategy, core and products.

**Key Elements of Our STRATEGY**

1. **Positive Financial Impact**: Driving and supporting financial growth actions & aspirations for customers.
2. **Long Term Partnerships**: At ShipNet, we invest and collaborate strongly with our customers to drive both strategic & transactional values.
3. **Innovation and R&D Efficiency**: Bringing insights and ideas together using a rich innovation eco-system aligned to pragmatic innovation culture and governance.
1. **Finance and Accounting:**  
   - Managing end-to-end accounting transactions  
   - Integrated features to further support procurement operations and invoicing activities

2. **Operations and Chartering:**  
   - Simple and initiative voyage estimation, COA management and booking list solution  
   - Advanced end-to-end voyage management and disbursement accounting solution  
   - Innovation driven by reporting, web based and mobility solution giving more power to the operators

3. **HSEQ Management**  
   - Robust paperless ISM compliant system  
   - Total workflow control of HSEQ processes providing insights and pro-active triggers to prevent incidents

4. **Planned Maintenance**  
   - End-to-end lifecycle management of key maritime assets  
   - Future work planning with a dynamic maintenance planning chart  
   - In built tools to remove costs and increase productivity empowering users to make informed decisions

5. **Procurement Management**  
   - Complete procure to pay process with real time transparency to business users  
   - Workflow engineered to drive greater organisational compliance across supply decisions  
   - Reporting to support cost efficiency

6. **Logistics Management**  
   - Simple and easy warehouse management solution – form material receipt to goods issuance  
   - Ability to track total cost of ownership

7. **Integrations**  
   - Extension to relevant industry or financial institution 3rd party applications  
   - Initiative cross application collaboration

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1. **People:** We have an experienced and skilled team with "can do" and "problem solving" attitudes.

2. **Design to Value:** Joint optimisation of R&D processes with customers reducing time to production of new ideas or industry mandates.

3. **Turnaround and Impact:** Proven implementation structure and best practices to drive effective results and outcomes.

4. **Engagement:** Dynamic end-to-end alignment with customers’ business needs from identification to ongoing support.

5. **Technology:** Belief in using latest technology fit for purpose (core, mobile, integrations).
OUR Solutions

Finance & Accounting
- Accounting Manager
- Treasury Manager
- Paperless Invoicing
- Financial Analytics

Operations & Chartering
- Voyage Estimator
- Voyage Manager
- DA Manager
- Invoice Manager
- ShipConnect
- Mobile Applications
- Commercial Analytics

Integrations & Platform
- ShipConnect
- Multiple Third Party Integrations

Logistics
- Logistics Management
- Warehouse Management

Safety
- Safety Manager
- Document Management
- Smart Forms
- Checklists
- Risk Assessment
- Certificates

Procurement
- Basic Procurement
- Advanced Procurement
- Mobile Applications
- Procurement Analytics

Planned Maintenance
- Advance Planned Maintenance
- Planned Maintenance Manager
- Condition Monitoring
- Mobile Applications

Our Solutions
FINANCE and Accounting

**Accounting:**
- Complete accounting system specialised for the shipping industry
- Powerful reporting possibilities, in combination with other modules
- Extremely flexible parameterisation/dimension setup

**Invoicing:**
- Fully integrated with operations module and accounting to limit data re-entry
- Seamless invoicing with automatic retrieval of invoice lines and corresponding amounts
- Customisable invoice templates and invoice types
- Scalable and robust reporting tools used to provide visibility and optimisation of voyage estimates vs. actuals and deviations
- Integration capabilities with ShipConnect provides seamless ability to capture operational and performance data directly from ships
- Automated workflow and integrations into DA Desk provides operations and finance teams to optimise voyage costs further

**Key features:**
- Two-way Integration to other ShipNet applications
- Operation system
- Disbursement accounting
- Invoice system
- Purchase Order system
- Pre-registration of invoices
- Intercompany postings
- Pool calculations
- Standard distributions
- Interest calculations
- Multi-currency
- Bank transfers by EDI
- Import/export of transactions by EDI
- Cash flow projections
- Transaction import / export
- Budget
- Reporting
ADVANCE

Chartering

1. Voyage Estimator
   - Comprehensive Voyage Estimation
   - Side by side comparison
   - Up to date port and routing information
   - Create estimates on the go with mobile version

2. Contract of Affreightment (COA)
   - Organise and evaluate all contracts
   - Follow up liftings and fulfilment

3. Booking List
   - Tracking of opportunities
   - Single data entry for cargoes

Key features:
   - Drag and drop ships and cargoes for quick estimates and comparison
   - Integrated distance calculator for increased precision
   - Estimate templates to save time and data entry
   - Mobile estimator for estimates on the fly
   - Full coverage of SECA/ECA and EU Rules
   - Flexible bunker configuration
   - Capture COA terms and track lifting
   - Evaluate on-going voyage to see impact of adding cargoes, changing ports, etc.,
   - Track all commercial opportunities
ADVANCE VOYAGE

Management

1. Voyage Manager
   • Track all voyage information, port call information and cargo operations
   • Full overview on voyage P&L estimate vs. actuals and deviations

2. Disbursements Accounting
   • Full, detailed overview of disbursements
   • Information updated in Voyage Management and Accounting after updates

3. Mobile Position List
   • Track fleet movements on the go

Key features:
   • Tab based interface enabling work on multiple voyages
   • Full two-way integration to Voyage Estimator and Accounting
   • NETPAS to update distances and calculate ETA for future ports
   • Mobile Position List for real time updates on vessel positions
   • Integrations with Q88, Q88dry, Milbros and World of Ports
   • Capture bunker purchases and quality and calculate cost and inventory
   • Compare estimated against actual sailing route on a map
   • Evaluate on-going voyage to see impact of adding cargoes, changing ports, etc.,
   • Track all commercial opportunities
   • View entire fleet’s voyages in Gantt Chart
   • Set alerts and tasks to streamline your voyage management

With DA:
   • In depth capture of Disbursement Data from Nomination to Finalisation
   • Approval Workflow
   • Integration with DA-Desk
   • Standard KPI Reports
   • Excel Templates Export/Import
ADVANCE HSEQ

Management

Features:

• Robust paperless ISM compliant system for efficiently managing your integrated ship and shore operations
• Facilitates control and review of your QHSE processes, ensuring statutory and trading compliance while allowing you to manage risks as well as continuously improve safety and quality standards by monitoring key performance indicators across your fleet
• Workflow enabled event reporting mechanism, which efficiently allows for the capture, analysis, response and fleet distribution of any safety related incidents, preventive and corrective actions

Modules:

1. Occurrence Explorer: Flexible approach to planning, recording and distributing QHSSE related information between ship and shore
2. Risk Assessments: Manage operational risks by identifying fleet wide hazards and mitigate them by ensuring adequate control measures in place
3. Compliance Manager: Ensuring Ship’s Statutory & Trading Compliance by tracking certificate validity and scheduling surveys in time for your fleet
4. Document Control System: Content management system used to digitally control and manage documents which are circulated throughout the company

Safety and Quality Management Benefits:

1. Increase Reliability and Safety Onboard: The flexible reporting system enables you to translate your company’s reporting needs into the software and continue the same process
2. React Faster: Monitor critical reports and take corrective action
3. Improve Effectiveness: One place for all kinds of reporting formats
4. Support Continuous Improvement: Perform audits, vetting and inspections and follow-up on actions
5. Identify and Control Risks: Make it easy to understand and perform risk assessments, reuse and add for specific situations
6. Promote Organisational Learning: Share and update information readily available for users onboard and in the office
7. Administration Made Easy: Maintain central documentation with revisions and easy distribution to the fleet
8. Monitor Statistics and Measure Key Performance Indicators: Monitor your improvements using visual KPIs
ADVANCE PLANNED

Maintenance

Features:
- Future work planning with a dynamic maintenance planning chart
- Group jobs of a similar frequency on a single vessel, type, class or across the entire fleet
- Rotating components management that can track components landed for repair or exchange along with a comprehensive history log of the same
- Ability to compare cost of ownership for machinery items across the fleet
- Graphical representation of machinery running hours
- Optimising the life cycle maintenance of key maintenance parts
- Remove costly, unnecessary and invasive maintenance approach
- Increasing productivity (vessels managed per person ratio)
- Empowering users to make informed decisions

Modules:
1. System Explorer:
   - Overall view of the Planned Maintenance System with in-application administration and harmonisation tools
2. Work Planning:
   - Work packages to prepare and manage dock and repair lists
   - Grouping features to complete multiple jobs in one go
3. Rotating Component Explorer:
   - Manage component exchange with accurate control over history
   - Complete integration to logistics management to manage landing for repair and return
4. Running Hour Counters:
   - Intuitive presentation of the counters with close integration to work order due dates and trend of immediate vs. lifetime usage statistics

5. Location Explorer:
   - Centralised inventory management across the fleet
6. Equipment, Spare and Other Explorers
   - Role access-controlled explorers providing intuitive information on historical records, consumption and future requirements circulated throughout the company

Benefits:
1. Improve Planning: Plan maintenance activities well in advance, predict spare part and labour requirements, see related work – never forget anything
2. Reduce Maintenance Costs: By planning for activities not only by time but also by usage
3. Keep Track of History: Know what was done (or not done) along with spare parts used, time spent on the job and spares consumed
4. Manage Workloads and Priorities: Improved daily management of workloads by managing work assignments, and work priority
5. Improve visibility between ship and shore: No more emails from superintendents, constantly monitor what is going on and gauge the progress
6. Enforce Maintenance Procedures: Maintain up to date reference documentation, tasks required for job completion and keep everything up to date as per company’s SMS
7. Go Paperless: Facilitate mobility of maintenance teams with the use of the award winning ShipNet Mobility for the maintenance work or stock updates
8. Robust, Compliance and Future Proof: Class approved system keeping you ready for new regulations in the shipping industry
ADVANCE PROCUREMENT

Management

Features:
- Complete Procure-to-Pay process with real time transparency across vessels, office users and warehouses
- Enhanced compliance through role-based user management, hierarchical approval rights setup and custom order processing workflows
- Maintain frame agreements within ShipNet One with automatic price lookup in the quotes process
- Give more power to the ship’s officers with the use of the new Onboard Shopping functionality and reduce the shore processing time
- Make informed decisions with smart price evaluation process

Modules:
Procurement Explorer:
- Requisition to order process for ships and shore
- Invoice workflow management for orders
Material Receipts:
- Common receipts module for ships, shore and warehouses to receive orders
Transport Booking Explorer
- Create and manage transport bookings from supplier/warehouse to vessel
- Invoice workflow management for transport bookings
LOGISTICS

Management

Modules:
1. Package Receiving: Mobile solution to record warehouse or freight forwarder registrations eliminating the need to communicate and update information on emails
2. Shipment Manager: Mobile pick list with barcode scanning support to pick and pack packages along with segregation into pallets
3. Scan In/Out: Inhouse warehouse logistics with the support of moving packages and stock from one location to another
Online ship to shore vessel reporting

- Single operational data entry for master directly updated on shore
- Browser based application, no software installed on board
- Simple, yet flexible configuration including validations
- Email templates – both on the ship and event driven (automatic)
- Custom forms in Word, Excel and PDF
- Attachments from ship in all standard formats
Reporting

Features:
- Paperless recording system for Planned Maintenance, Safety or any other business related data
- Works seamlessly with existing Excel and Word forms system
- Integrated with Onboard Mobility (2018R1) enabling ship’s crew to record information on site and remove time consuming paperwork
- Electronic Checklists supplement risk assessments and work orders both within ShipNet One and Onboard Mobility

Modules:
1. Inventory Audits
   - Manage on site inventory with scanning and barcoding of spares and equipment
2. Work Orders
   - Carry documentation with you and complete work orders on site
   - Attach pictures, consume spares and update details all at once without any paperwork
3. Material Receiving
   Receive Purchase Orders by scanning packages based on the Procurement System
4. Running Hour Counters
   - Update machinery running hour counters on the go and eliminate carrying paper around
5. Unscheduled Work Orders
   - Supplement safety rounds by carrying the tablet to record unscheduled work orders